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**Amazon com How to Master the Art of Selling Audible**

Recently, I was reading an article about a very successful business-man and he mentioned that when he was first beginning, this book, How to Master the Art of Selling had been a tremendous help for him. It is now out-of-print, and thanks to Amazon Market Place, I was able to purchase it.

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**How to Master the Art of Selling by Tom Hopkins Paperback**

I bought How to Master the Art of Selling when it was published in paperback in the 1980's. If you are new to sales and want to be successful this is a good primer. Some reviews that these are old techniques but they work. An important part of selling is not only a variety of sells techniques and how to get the close.

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